#### ANNUAL FINANCIAL REPORT

of the

### SOUTHEAST TEXAS REGIONAL ADVISORY COUNCIL

For the Year Ended August 31, 2009

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the Southeast Texas Regional Advisory Council:

We have audited the accompanying statements of financial position of the Southeast Texas Regional Advisory Council (the "Council"), a nonprofit organization, as of August 31, 2009, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Council's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Council as of August 31, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles in the United States of America.

BELT HARRIS PECHACEK, LLLP

Belt Harris Pechacek, LLLP Certified Public Accountants Houston, Texas August 31, 2010

STATEMENTS OF FINANCIAL POSITION
August 31, 2009

<u>Assets</u>	2009			2008	
Cash and cash equivalents Prepaid insurance	\$	2,319,404	\$	1,362,053 29,910	
Property and equipment, net	•	1,787,445	<u>•</u>	2,167,516	
Total Assets	\$	4,106,849	<u>\$</u>	3,559,479	
<b>Liabilities</b>					
Accounts payable	\$	871,451	\$	622,427	
Other payables		186,587		153,583	
Accrued liabilities		89,345		30,271	
<b>Total Liabilities</b>		1,147,383		806,281	
Net Assets					
Unrestricted		2,499,703		2,316,208	
Temporarily restricted		459,763		436,990	
<b>Total Net Assets</b>		2,959,466		2,753,198	
Total Liabilities and Net Assets	\$	4,106,849	\$	3,559,479	

STATEMENTS OF ACTIVITIES

For the Year Ended August 31, 2009

	2009						
	Temporarily						
	Unrestricted	Restricted	Total	Total			
Revenues							
Grants	\$ -	\$ 5,802,650	\$ 5,802,650	\$ 5,520,430			
Other program revenues	106,508	-	106,508	132,278			
Interest income	201,751	-	201,751	9,749			
Net assets released from restrictions	5,779,877	(5,779,877)					
Total Revenues	6,088,136	22,773	6,110,909	5,662,457			
Expenses							
Program expenses	4,875,719	-	4,875,719	4,138,924			
General and administrative	1,028,922	-	1,028,922	258,710			
<b>Total Expenses</b>	5,904,641		5,904,641	4,397,634			
Net Operating Income	183,495	22,773	206,268	1,264,823			
Beginning Net Assets	2,316,208	436,990	2,753,198	1,488,375			
<b>Ending Net Assets</b>	\$ 2,499,703	\$ 459,763	\$ 2,959,466	\$ 2,753,198			

#### STATEMENTS OF FUNCTIONAL EXPENSES

For the Year Ended August 31, 2009

	2009								
	Program		General &					Total	
		Services	Administrative		_	Total		2008	
Equipment to facilities	\$	1,277,140	\$	312,498	\$	1,589,638	\$	1,274,063	
Reimbursements to facilities	Ψ	2,523,771	ψ	312,790	ψ	2,523,771	φ	2,120,170	
Payroll expense		2,323,771		199,269		496,566		311,503	
Depreciation expense		428,465		142,822		571,287		238,395	
Unspent grant expense		76,386		172,022		76,386		98,752	
Education		30,500		20,000		50,500		95,732	
Meetings/conferences		52,446		6,057		58,503		48,957	
Travel		34,867		12,854		38,303 47,721			
Legal and professional		34,007		28,080		28,080		37,070	
Telephone		437		14,158		14,595		35,368	
Regional communications vehicle expense		28,355		14,136		28,355		23,670	
Systems and planning		14,827		33,750		48,577		21,661 18,000	
Dues		12,000		33,730		12,000		•	
Miscellaneous				206 200				17,507	
Communications		14,031		206,390 750		220,421		12,762	
		24,434		/30		25,184		12,569	
Grant interest refund		20.000		2 000		22.022		9,499	
Insurance		30,000		3,822		33,822		8,570	
Computer supplies		3,759		11,085		14,844		4,422	
Office expense		25,990		31,816		57,806		3,717	
Postage		899		2,924		3,823		2,367	
Contractual		<u>-</u>		107		-		1,168	
Website		-		197		197		853	
Stroke event		-		-		-		700	
Printing		115		2,390		2,505		278	
Bank charges			_	60		60		148	
Total Expenses Included in the									
Expenses of the									
Statements of Activities	\$	4,875,719	\$	1,028,922	\$	5,904,641	\$	4,397,634	

STATEMENTS OF CASH FLOWS

August 31, 2009

	2009		 2008
Cash Flows from Operating Activities			
Increase (Decrease) in Net Assets - Operating	\$	206,268	\$ 1,264,823
Adjustments to Reconcile Change in Net Assets to			
Net Cash Provided (Used) by Operating Activities			
Depreciation		571,287	238,395
(Increase) decrease in assets:			
Accounts receivable		-	15,212
Prepaid expenses		29,910	(29,910)
Increase (decrease) in liabilities:			
Accounts payable		249,024	400,846
Other payables		33,004	108,251
Accrued expenses		59,074	23,840
Net Cash Provided by Operating Activities		1,056,489	 2,021,457
Cash Flows from Investing Activities:			
Purchase of property and equipment		(99,138)	 (1,380,745)
Net Cash (Used) by Investing Activities		(99,138)	(1,380,745)
Net Increase in Cash and Cash Equivalents		957,351	640,712
Beginning cash and cash equivalents		1,362,053	 721,341
<b>Ending Cash and Cash Equivalents</b>	\$	2,319,404	\$ 1,362,053

NOTES TO FINANCIAL STATEMENTS
August 31, 2009

#### **NOTE 1 – ORGANIZATION**

Southeast Texas Regional Advisory Council (SETRAC) is a not-for-profit corporation chartered in November 1995. SETRAC is designed to facilitate the development, implementation, and operation of a comprehensive trauma care system based on accepted standards of care to decrease mobility and mortality. It represents nine counties in Southeast Texas.

SETRAC, along with 21 other regions in Texas, is funded through DSHS/EMS Trauma System funds generated by fees for 911 services. SETRAC also receives funding from the EMS/Trauma Systems Development Account, which is funded by an endowment from part of the settlement Texas received from its 1996 lawsuit against tobacco companies.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Method of Accounting**

SETRAC maintains its books on the accrual basis of accounting; revenues are recorded when earned and expenses are recognized when an obligation is incurred.

#### **Financial Statement Presentation**

SETRAC adopted the Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, SETRAC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, SETRAC is required to present a statement of cash flows.

#### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expired, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

#### **Unrestricted Net Assets**

Unrestricted net assets include operating reserves and cash reserves designated by the Executive Committee and represent expendable funds available for support of SETRAC operations.

#### **Temporarily Restricted Net Assets**

Temporarily restricted net assets are those for which use by SETRAC that has been limited by donors to a specific time period or purpose.

NOTES TO FINANCIAL STATEMENTS, Continued
August 31, 2009

#### **Deferred Revenue**

Revenue from membership dues is deferred and recognized over the periods to which the dues relate.

#### **Federal Income Taxes**

SETRAC is an exempt organization for federal income tax purposes under Section 501(c)(6) of the Internal Revenue Code.

#### **Estimates**

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTE 3 – CASH AND CASH EQUIVALENTS

For purposes of reporting cash flows, SETRAC considers all certificates of deposit and money market funds purchased with an original maturity of 90 days or less to be cash equivalent.

#### **NOTE 4 – CONCENTRATIONS**

Funding from government fees and grants were as follows at August 31:

	Original				
Type of Grant	Source	 2009	2008		
EMS/RAC	State	\$ 209,359	\$	182,961	
EMS/County 911	State	273,315		260,779	
EMS/Tobacco					
Fund Endowment	State	190,172		190,172	
ASPR 6	Federal	-		4,886,518	
ASPR 7	Federal	4,639,675		-	
ASPR 8	Federal	 486,174		<u>-</u>	
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Total		\$ 5,798,695	\$	5,520,430	

NOTES TO FINANCIAL STATEMENTS, Continued
August 31, 2009

#### NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment at August 31, 2009 are:

	 2008	Additons		ons Deletions			2009		
Office Equipment	\$ 2,971	\$	33,738	\$		\$	36,709		
Communications Equipment	221,036		9,516		-		230,552		
Computer Equipment-Hosp/EMS Units	116,338		18,050		-		134,388		
Field Equipment	1,683,859		67,175		-		1,751,034		
Vehicles	838,143		-		-		838,143		
Adams Warehouse	-		-		-		-		
Less accumulated depreciation	 (632,094)		(571,287)		_		(1,203,381)		
Total	\$ 2,230,253	\$	(442,808)	\$	-	\$	1,787,445		

Depreciation expense for the periods ended August 31, 2009 and 2008 was \$ 571,287 and \$632,094, respectively.

#### **NOTE 6 – CONTINGENCIES**

SETRAC programs are supported through state and local grant programs that are governed by various rules and regulations. Expenses charged to the grant programs are subject to audit and adjustments by the grantor agencies; therefore, to the extent that SETRAC has not complied with the rules and regulations governing the grants, refunds of any money received may be required. In the opinion of management, there are no contingent liabilities relating to compliance with the rules and regulations governing the respective grants; therefore, no provisions have been made in the accompanying financial statements for such contingencies.

#### **NOTE 7 – ADMINISTRATIVE SUPPORT**

SETRAC was provided office space and utilities at no charge from Memorial Hermann Hospital until January 2009.

#### **NOTE 8 – UNSPENT GRANT FUNDS**

SETRAC did not expend all ASPR Year 6 and ASPR Year 7 grant funds required to be spent by the contract end dates; therefore, the unspent amount must be remitted back to the state in accordance with grant rules and regulations. The total payable to the state for unspent grant funds was \$22,773 and \$23,621 for the years ended August 31, 2009 and 2008, respectively.

#### NOTE 9 – PRIOR PERIOD ADJUSTMENT

Beginning unrestricted net assets for the year ended August 31, 2009 were \$1,117,458 and adjusted to \$2,316,208 due to an inventory of capital assets in the current year.