#### ANNUAL FINANCIAL REPORT

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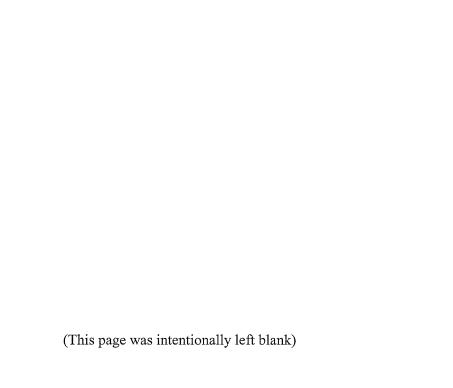
## SOUTHEAST TEXAS REGIONAL ADVISORY COUNCIL

For the Years Ended August 31, 2015 and 2014



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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the Southeast Texas Regional Advisory Council:

#### Report on the Financial Statements

We have audited the accompanying financial statements of the Southeast Texas Regional Advisory Council (SETRAC) (a nonprofit organization) which comprise the statements of financial position as of August 31, 2015 and 2014, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America, and the *State of Texas Single Audit Circular*. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to SETRAC's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SETRAC's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SETRAC as of August 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted n the United States of America.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated on November 20, 2015 our consideration of SETRAC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering SETRAC's internal control over financial reporting and compliance.

BELT HARRIS PECHACEK, LLLP

Belt Harris Pechacek, LLLP *Certified Public Accountants* Houston, Texas November 20, 2015

#### STATEMENTS OF FINANCIAL POSITION

August 31, 2015 and 2014

|   |           | 2015      | 2014 |           |  |
|---|-----------|-----------|------|-----------|--|
| Assets                                  |           |           |      |           |  |
| Cash and cash equivalents               | \$        | 655,746   | \$   | 1,366,296 |  |
| Grants receivable                       |           | 474,543   |      | 50,964    |  |
| Hospital dues receivable                |           | -         |      | 8,875     |  |
| Prepaid expenses                        |           | 30,916    |      | 23,410    |  |
| Property and equipment, net             |           | 1,968,930 |      | 2,368,710 |  |
| Total Assets                            | \$        | 3,130,135 | \$   | 3,818,255 |  |
| <u>Liabilities</u>                      | Ф         | 120.016   | ф    | 100.265   |  |
| Accounts payable                        | <u>\$</u> | 138,016   | \$   | 180,367   |  |
| Total Liabilities                       |           | 138,016   |      | 180,367   |  |
| Net Assets                              |           |           |      |           |  |
| Unrestricted                            |           | 2,625,379 |      | 2,990,477 |  |
| Temporarily restricted                  |           | 366,740   |      | 647,411   |  |
| <b>Total Net Assets</b>                 |           | 2,992,119 |      | 3,637,888 |  |
| <b>Total Liabilities and Net Assets</b> | \$        | 3,130,135 | \$   | 3,818,255 |  |

#### STATEMENTS OF ACTIVITIES

For the Years Ended August 31, 2015 and 2014

|                                       |              | 2014         |              |              |
|---------------------------------------|--------------|--------------|--------------|--------------|
|                                       | Unrestricted | Restricted   | Total        | Total        |
| Revenues                              |              |              |              |              |
| Grants                                | \$ -         | \$ 3,269,640 | \$ 3,269,640 | \$ 6,038,119 |
| Other program revenues                | 366,033      | -            | 366,033      | 188,710      |
| Interest income                       | 812          | -            | 812          | 1,419        |
| Net assets released from restrictions | 3,550,311    | (3,550,311)  | _            | _            |
| Total Revenues                        | 3,917,156    | (280,671)    | 3,636,485    | 6,228,248    |
| Expenses                              |              |              |              |              |
| Program expenses                      | 3,346,515    | -            | 3,346,515    | 5,303,239    |
| General and administrative            | 935,739      |              | 935,739      | 860,660      |
| <b>Total Expenses</b>                 | 4,282,254    | _            | 4,282,254    | 6,163,899    |
| Net Operating Income (Loss)           | (365,098)    | (280,671)    | (645,769)    | 64,349       |
| Beginning net assets                  | 2,990,477    | 647,411      | 3,637,888    | 3,573,539    |
| <b>Ending Net Assets</b>              | \$ 2,625,379 | \$ 366,740   | \$ 2,992,119 | \$ 3,637,888 |

#### STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended August 31, 2015 and 2014

|                                 |              | 2014           |              |              |
|---------------------------------|--------------|----------------|--------------|--------------|
|                                 | Program      | General &      |              |              |
|                                 | Services     | Administrative | Total        | Total        |
| Project spending for facilities | \$ 431,152   | \$ -           | \$ 431,152   | \$ 1,249,888 |
| Reimbursements to facilities    | 436,883      | -              | 436,883      | 863,215      |
| Payroll                         | 1,558,631    | 389,658        | 1,948,289    | 1,880,423    |
| Contract services               | 22,700       | -              | 22,700       | 682,505      |
| Depreciation                    | 399,779      | -              | 399,779      | 413,247      |
| Travel/meetings/conferences     | 184,070      | 44,749         | 228,819      | 134,052      |
| Legal and professional          | -            | 29,775         | 29,775       | 18,278       |
| Telephone                       | 5,703        | 8,636          | 14,339       | 23,635       |
| Moving expense                  | 1,158        | -              | 1,158        | 28,329       |
| Bus supplies                    | -            | -              | -            | 118,613      |
| Preventive maintenance          | 99,855       | -              | 99,855       | 121,508      |
| Subscriptions                   | 10,800       | -              | 10,800       | 10,800       |
| Miscellaneous                   | -            | 62,451         | 62,451       | 61,920       |
| Communications                  | 75,495       | 34,238         | 109,733      | 90,512       |
| Insurance                       | -            | 48,128         | 48,128       | 71,557       |
| Office and computer supplies    | 6,872        | 50,101         | 56,973       | 34,866       |
| Postage                         | -            | 7,217          | 7,217        | 5,976        |
| Rent                            | 113,417      | 161,590        | 275,007      | 272,144      |
| Website                         | -            | 90,949         | 90,949       | 70,371       |
| Printing                        | -            | 4,611          | 4,611        | 9,094        |
| Bank charges                    |              | 3,636          | 3,636        | 2,966        |
| Total Expenses Included in the  |              |                |              |              |
| Statements of Activities        | \$ 3,346,515 | \$ 935,739     | \$ 4,282,254 | \$ 6,163,899 |

#### STATEMENTS OF CASH FLOWS

For the Years Ended August 31, 2015 and 2014

|   | 2015            | 2014 |           |  |
|---|-----------------|------|-----------|--|
| Cash Flows from Operating Activities                          |                 |      |           |  |
| Increase (Decrease) in Net Assets                             | \$<br>(645,769) | \$   | 64,349    |  |
| Adjustments to Reconcile Increase (Decrease) in Net Assets to |                 |      |           |  |
| Net Cash Provided (Used) by Operating Activities:             |                 |      |           |  |
| Depreciation  | 399,779         |      | 413,247   |  |
| (Increase) decrease in assets:                                |                 |      |           |  |
| Accounts receivable   | (414,703)       |      | (17,188)  |  |
| Prepaid expenses  | (7,506)         |      | 6,438     |  |
| Increase (decrease) in liabilities:                           |                 |      |           |  |
| Accounts payable  | (42,351)        |      | 80,379    |  |
| Net Cash Provided (Used) by Operating Activities              | (710,550)       |      | 547,225   |  |
| Cash Flows from Financing Activities:                         |                 |      |           |  |
| Purchase of property and equipment                            |                 |      |           |  |
| net of loss from disposal of assets                           | _               |      | (319,536) |  |
| Net Cash (Used) by Financing Activities                       | <br>-           |      | (319,536) |  |
| Net Increase (Decrease) in Cash and Cash Equivalents          | (710,550)       |      | 227,689   |  |
| Beginning cash and cash equivalents                           | <br>1,366,296   |      | 1,138,607 |  |
| Ending Cash and Cash Equivalents                              | \$<br>655,746   | \$   | 1,366,296 |  |

NOTES TO FINANCIAL STATEMENTS
For the Years Ended August 31, 2015 and 2014

#### **NOTE 1 – ORGANIZATION**

Southeast Texas Regional Advisory Council (SETRAC) is a not-for-profit corporation chartered in November 1995. SETRAC is designed to facilitate the development, implementation, and operation of a comprehensive trauma care system based on accepted standards of care to decrease morbidity and mortality. It represents nine counties in southeast Texas.

SETRAC, along with 21 other regions in Texas, is funded through the Texas Department of State Health Services/Emergency Medical Services (DSHS/EMS) Trauma System funds generated by fees for 911 services. SETRAC also receives funding from the EMS/Trauma Systems Development Account, which is funded by an endowment from part of the settlement Texas received from its 1996 lawsuit against tobacco companies.

Approximately 85 percent of SETRAC's grant revenue is for the Hospital Preparedness Program (HPP). HPP provides funding for training and oversight to hospitals and emergency providers for the nine-county region. SETRAC works with the stakeholders to ensure the region is prepared to respond to the nation's health security for pandemics, terrorist attacks, earthquakes, hurricanes, and other natural and man-made disasters.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Method of Accounting**

SETRAC maintains its books on the accrual basis of accounting; revenues are recorded when earned and expenses are recognized when an obligation is incurred.

#### **Financial Statement Presentation**

SETRAC adopted the Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, SETRAC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, SETRAC is required to present a statement of cash flows.

#### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS (Continued)
For the Years Ended August 31, 2015 and 2014

#### **Unrestricted Net Assets**

Unrestricted net assets include operating reserves and cash reserves designated by the Board of Directors and represent expendable funds available for support of SETRAC operations.

#### **Temporarily Restricted Net Assets**

Temporarily restricted net assets are those for which use by SETRAC has been limited by donors to a specific time period or purpose.

#### **Federal Income Taxes**

SETRAC is an exempt organization for federal income tax purposes under Section 501(c)(6) of the Internal Revenue Code.

#### Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTE 3 – CASH AND CASH EQUIVALENTS

For purposes of reporting cash flows, SETRAC considers all money market funds to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS (Continued)
For the Years Ended August 31, 2015 and 2014

#### **NOTE 4 – CONCENTRATIONS**

Funding received during the year from government fees and grants were as follows at August 31:

| Type of Grant  | Original Source | 2015 |           |    | 2014      | _  |
|----------------|-----------------|------|-----------|----|-----------|----|
| EMS/County 911 | State           | \$   | -         | \$ | 261,817   | ** |
| EMS/County 911 | State           |      | 203,795   | *  | -         |    |
| EMS/RAC        | State           |      | -         |    | 206,391   | ** |
| EMS/RAC        | State           |      | 162,945   | *  | -         |    |
| EMS/Tobacco    |                 |      |           |    |           |    |
| Fund Endowment | State           |      | 232,590   |    | 230,470   |    |
| UASI           | State           |      | 23,525    |    | 111,031   |    |
| AMOPS          | Federal         |      | -         |    | 143,382   |    |
| ASPR/EMTF      | Federal         |      | 2,646,785 |    | 4,905,824 |    |
| ASPR/EMTF      | Federal         |      | -         | -  | 179,203   | ** |
|                | Total           | \$   | 3,269,640 | \$ | 6,038,118 | =  |

<sup>\*</sup> Unspent and temporarily restricted at the current year end.

#### NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment at August 31, 2015 are:

|                                   | 2014            | Additons |           | Additons Deletions |   | 2015 |             |
|-----------------------------------|-----------------|----------|-----------|--------------------|---|------|-------------|
| Office equipment                  | \$<br>55,531    | \$       | -         | \$                 | _ | \$   | 55,531      |
| Communications equipment          | 398,022         |          | -         |                    | - |      | 398,022     |
| Computer equipment-hosp/EMS units | 5,704           |          | -         |                    | - |      | 5,704       |
| Field equipment                   | 742,273         |          | -         |                    | - |      | 742,273     |
| Vehicles                          | 2,837,097       |          | -         |                    | - |      | 2,837,097   |
| Less accumulated depreciation     | <br>(1,669,917) |          | (399,779) |                    | _ |      | (2,069,696) |
| Total                             | \$<br>2,368,710 | \$       | (399,779) | \$                 | _ | \$   | 1,968,931   |

Depreciation expense for the periods ended August 31, 2015 and 2014 was \$399,779 and \$413,247, respectively.

#### **NOTE 6 – CONTINGENCIES**

SETRAC programs are supported through state and local grant programs that are governed by various rules and regulations. Expenses charged to the grant programs are subject to audit and adjustments by the grantor agencies; therefore, to the extent that SETRAC has not complied with the rules and regulations governing the grants, refunds of any money received may be required. In the opinion of management, there are no contingent liabilities relating to compliance with the rules and regulations governing the

<sup>\*\*</sup> Unspent and temporarily restricted at the prior year end.

NOTES TO FINANCIAL STATEMENTS (Continued)
For the Years Ended August 31, 2015 and 2014

respective grants; therefore, no provisions have been made in the accompanying financial statements for such contingencies.

#### **NOTE 7 – RECEIVABLE GRANT FUNDS**

SETRAC did not receive all of the Texas Hospital Preparedness Program grant funds for fiscal year 2015; therefore, there is a receivable from the State for the difference. The total receivable from the State for grant funds for the year ended August 31, 2015 was \$474,543.

#### **NOTE 8 – CONCENTRATION OF REVENUE**

SETRAC receives a grant that represents the majority of SETRAC's annual revenue. For fiscal year 2015, SETRAC's revenue from the Texas Hospital Preparedness Program grant was 81 percent of SETRAC's total revenue.