ANNUAL FINANCIAL REPORT

of the

SOUTHEAST TEXAS REGIONAL ADVISORY COUNCIL

For the Years Ended August 31, 2011 and 2010



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the Southeast Texas Regional Advisory Council:

We have audited the accompanying statements of financial position of the Southeast Texas Regional Advisory Council (the "Council"), a nonprofit organization, as of August 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Council's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States of America and the State of Texas Single Audit Circular. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Council as of August 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 5, 2011 on our consideration of the Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in conjunction with this report in assessing the results of our audit.

BELT HARRIS PECHACEK, LLLP

Belt Harris Pechacek, LLLP Certified Public Accountants Houston, Texas October 5, 2011

STATEMENTS OF FINANCIAL POSITION
August 31, 2011 and 2010

Assets	2011			2010
Cash and cash equivalents	\$	1,162,230	\$	806,068
Accounts receivable	Ψ	1,102,230	Ψ	174,261
Prepaid expenses		64,814		5,471
Property and equipment, net		2,067,004		1,853,515
Total Assets	\$	3,294,066	\$	2,839,315
<u>Liabilities</u>				
Accounts payable	\$	506,688	\$	467,831
Total Liabilities		506,688		467,831
Net Assets				
Unrestricted		2,437,130		1,806,670
Temporarily restricted		350,248		564,814
Total Net Assets		2,787,378		2,371,484
Total Liabilities and Net Assets	\$	3,294,066	\$	2,839,315

STATEMENTS OF ACTIVITIES

For the Years Ended August 31, 2011 and 2010

				2011				
			Temporarily					
	_ <u>U</u>	nrestricted	Restricted			Total		Total
Revenues								
Grants	\$	-	\$	5,690,851	\$	5,690,851	\$	5,262,120
Other program revenues		170,015		_		170,015		166,347
Interest income		435		-		435		923
Net assets released from restrictions		5,905,417		(5,905,417)		_		-
Total Revenues		6,075,867		(214,566)		5,861,301		5,429,390
Expenses								
Program expenses		4,913,332		-		4,913,332		5,787,841
General and administrative		532,075		_		532,075		267,274
Total Expenses		5,445,407		.=		5,445,407		6,055,115
Net Operating Income (Loss)		630,460		(214,566)		415,894		(625,725)
Beginning Net Assets		1,806,670		564,814		2,371,484		2,997,209
Ending Net Assets	\$	2,437,130	\$	350,248	\$	2,787,378	\$	2,371,484

STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended August 31, 2011 and 2010

	2011								
		Program General &				Total			
		Services	Adı	<u>ministrative</u>	Total		_	2010	
Project spending for facilities	\$	2,031,696	\$	-	\$	2,031,696	\$	2,558,779	
Reimbursements to facilities		1,396,176		-		1,396,176		1,950,303	
Payroll Payroll		734,853		346,145		1,080,998		653,437	
Contract services		28,599		385		28,984		27,979	
Depreciation		400,394		-		400,394		362,660	
Unspent grant funds		-		-		-		99,099	
Education		62,305		-		62,305		25,655	
Travel/meetings/conferences		73,980		-		73,980		92,808	
Legal and professional		17,574		9,975		27,549		23,487	
Telephone		2,420		12,446		14,866		9,564	
Data registry program		-		-		-		75,750	
Preventive maintenance		36,096		_		36,096		28,671	
Subscriptions		18,000		-		18,000		18,000	
Miscellaneous		1,480		37,135		38,615		11,475	
Communications		61,329		-		61,329		27,200	
Insurance		31,149		18,394		49,543		-	
Office and computer supplies		-		36,427		36,427		55,354	
Postage		-		2,363		2,363		1,786	
Rent		-		65,373		65,373		23,342	
Website		17,281		-		17,281		9,145	
Printing		-		2,412		2,412		338	
Bank charges				1,020		1,020	_	283	
Total Expenses Included in the									
Expenses of the									
Statements of Activities	\$	4,913,332	\$	532,075	\$	5,445,407	\$	6,055,115	

STATEMENTS OF CASH FLOWS

For the Years Ended August 31, 2011 and 2010

	2011	 2010		
Cash Flows from Operating Activities				
Increase (Decrease) in Net Assets - Operating	\$ 415,894	\$ (625,725)		
Adjustments to Reconcile Change in Net Assets to				
Net Cash Provided (Used) by Operating Activities				
Depreciation	400,394	362,660		
(Increase) decrease in assets:				
Accounts receivable	174,243	(174,261)		
Prepaid expenses	(59,343)	(5,471)		
Increase (decrease) in liabilities:				
Accounts payable	38,857	(558,158)		
Other payables	-	(186,587)		
Accrued expenses	 	 (89,345)		
Net Cash Provided (Used) by Operating Activities	 970,045	 (1,276,887)		
Cash Flows from Financing Activities:				
Purchase of property and equipment	 (613,883)	 (236,449)		
Net Cash (Used) by Financing Activities	 (613,883)	 (236,449)		
Net Increase (Decrease) in Cash and Cash Equivalents	356,162	(1,513,336)		
Beginning cash and cash equivalents	 806,068	 2,319,404		
Ending Cash and Cash Equivalents	\$ 1,162,230	\$ 806,068		

NOTES TO FINANCIAL STATEMENTSFor the Years Ended August 31, 2011 and 2010

NOTE 1 – ORGANIZATION

Southeast Texas Regional Advisory Council (SETRAC) is a not-for-profit corporation chartered in November 1995. SETRAC is designed to facilitate the development, implementation, and operation of a comprehensive trauma care system based on accepted standards of care to decrease mobility and mortality. It represents nine counties in Southeast Texas.

SETRAC, along with 21 other regions in Texas, is funded through DSHS/EMS Trauma System funds generated by fees for 911 services. SETRAC also receives funding from the EMS/Trauma Systems Development Account, which is funded by an endowment from part of the settlement Texas received from its 1996 lawsuit against tobacco companies.

Approximately 85 percent of SETRAC's grant revenue is for the Hospital Preparedness Program (HPP). HPP provides funding for training and oversight to hospitals and emergency providers for the nine county region. SETRAC works with the stakeholders to ensure the region is prepared to respond to the nation's health security for pandemics, terrorist attacks, earthquakes, hurricanes, and other natural and man-made disasters.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Method of Accounting

SETRAC maintains its books on the accrual basis of accounting; revenues are recorded when earned and expenses are recognized when an obligation is incurred.

Financial Statement Presentation

SETRAC adopted the Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, SETRAC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, SETRAC is required to present a statement of cash flows.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expired, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Unrestricted Net Assets

Unrestricted net assets include operating reserves and cash reserves designated by the Executive Committee and represent expendable funds available for support of SETRAC operations.

NOTES TO FINANCIAL STATEMENTS (Continued)
For the Years Ended August 31, 2011 and 2010

Temporarily Restricted Net Assets

Temporarily restricted net assets are those for which use by SETRAC has been limited by donors to a specific time period or purpose.

Federal Income Taxes

SETRAC is an exempt organization for federal income tax purposes under Section 501(c)(6) of the Internal Revenue Code.

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTE 3 – CASH AND CASH EQUIVALENTS

For purposes of reporting cash flows, SETRAC considers all money market funds to be cash equivalents.

NOTE 4 – CONCENTRATIONS

Funding received during the year from government fees and grants were as follows at August 31:

Type of Grant	Original Source	2011			2010		
EMS/County 911	State	\$	-		\$	317,081	
EMS/RAC	State		260,279	*		247,733	
EMS/Tobacco							
Fund Endowment	State		221,743			222,462	
ASPR/EMTF	Federal		5,118,860			4,474,844	
ASPR/EMTF	Federal		89,969	*		_	
Tota	al	\$	5,690,851	_	\$	5,262,120	

^{*} Unspent and temporarily restricted at year end.

NOTES TO FINANCIAL STATEMENTS (Continued)
For the Years Ended August 31, 2011 and 2010

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment at August 31, 2011 are:

	 2010	Additons	 Deletions	 2011
Office Equipment	\$ 41,881	\$ 10,375	\$ -	\$ 52,256
Communications Equipment	365,553	27,491	-	393,044
Computer Equipment-Hosp/EMS Units	163,650	_	-	163,650
Field Equipment	1,779,811	49,612	-	1,829,423
Vehicles	876,380	526,405	-	1,402,785
Less accumulated depreciation	 (1,373,760)	 (400,394)	 <u>-</u>	 (1,774,154)
Total	\$ 1,853,515	\$ 213,489	\$ -	\$ 2,067,004

Depreciation expense for the periods ended August 31, 2011 and 2010 was \$400,394 and \$362,660, respectively.

NOTE 6 – CONTINGENCIES

SETRAC programs are supported through state and local grant programs that are governed by various rules and regulations. Expenses charged to the grant programs are subject to audit and adjustments by the grantor agencies; therefore, to the extent that SETRAC has not complied with the rules and regulations governing the grants, refunds of any money received may be required. In the opinion of management, there are no contingent liabilities relating to compliance with the rules and regulations governing the respective grants; therefore, no provisions have been made in the accompanying financial statements for such contingencies.

NOTE 7 – UNSPENT GRANT FUNDS

SETRAC did not expend all ASPR Year 8 and ASPR Year 9 grant funds required to be spent by the contract end dates; therefore, the unspent amount must be remitted back to the state in accordance with grant rules and regulations. The total refund payable to the state for unspent grant funds was \$7,152 and \$99,099 for the years ended August 31, 2011 and 2010, respectively.